

A Spanish business association representing companies in the agri-food sector is looking for consortia to join to participate in European projects.

## Summary

Profile type

**Technology offer**

Company's country

**Spain**

POD reference

**TOES20230904006**

Profile status

**PUBLISHED**

Type of partnership

**Research and development  
cooperation agreement**

Targeted countries

**• World**

Contact Person

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Term of validity

**4 Sep 2023**

**3 Sep 2024**

Last update

**23 Jan 2024**

## General Information

### Short summary

Spanish association, established for the coordination, representation, promotion and defense of entrepreneurs and business interests in the field of the canned sector is interested in participating, as a partner, in international projects. This business association can be a reliable and strategic partnership for developing and testing new products or innovative processes, exchanging experiences with other companies, associations, or supporting experimental research in the industry.

### Full description

The Spanish association includes 25 companies from the canned sector. The companies are located in the north of Spain and are dedicated to the production and commercialization of several products such as: anchovies, white tuna, mussels, little sardines, puddings and cakes of delicacies of the sea, cockles, or mackerels.

The objectives of the association are:

- the promotion, representation and defense of companies interests in the canned sector.
- increasing the economic performance of its members through cooperation.
- supporting the internationalization of the companies that belong to the association,
- testing and developing new products and processes in the industry.
- promoting the food industry and trade in ecological, natural, and traditional products.

The business association is interested in participating in European projects. Some of the companies that belong to the organization have broad experience in innovation projects, especially in applying new procedures to the production processes and experimenting with new raw materials. Due to their knowledge of the sector, they can also be a reliable partner in projects related to blue economy, Agro-food industry, and circular economy etc.

#### Advantages and innovations

- All the companies respect the preservation of the fisheries and the ocean ensuring responsible, controlled, and sustainable fishing. Also, they respect the environment and natural resources during the production process, reducing their environmental impact.
- These companies maintain stable and close relationships with all their suppliers and local partners, so they can be a reliable partner in any project due to their connection with the environment and key stakeholders.
- Although all the companies have international experience, they still use the same artisanal techniques and respect their traditions.
- The companies involved in the association have implemented circular economy practices throughout their production chains.
- All the companies in the association, have stable and highly qualified personnel.

#### Technical specification or expertise sought

#### Stage of development

**Already on the market**

#### Sustainable Development goals

- **Goal 3: Good Health and Well-being**
- **Goal 17: Partnerships to achieve the Goal**
- **Goal 12: Responsible Consumption and Production**
- **Goal 9: Industry, Innovation and Infrastructure**

#### IPR Status

**No IPR applied**

## Partner Sought

#### Expected role of the partner

The business association is looking for companies, research centers, startups, universities, or on-going consortia to take part in this Food, Agriculture and Fisheries, Biotechnology framework, as partners within a consortium. Meeting potential partners for upcoming project proposals in the field of the abovementioned framework would be highly interesting.

Type of partnership

**Research and development cooperation agreement**

Type and size of the partner

- **University**
- **SME 11-49**
- **R&D Institution**
- **SME 50 - 249**
- **Big company**

## Dissemination

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Technology keywords

- **008003 - Nutrition and Health**
- **08001004 - Food Processing**
- **08001005 - Food Technology**

Market keywords

- **07003002 - Health food**
- **007003005 - General food products**
- **09005 - Agriculture, Forestry, Fishing, Animal Husbandry & Related Products**

Targeted countries

- **World**

Sector groups involved